



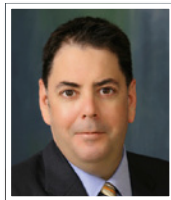
ALLIED Connection



WE THINK AN IMPORTANT PART OF SUCCESS is what kind of impact you make on your employees, your clients, and your community. In November, our Pomona office will be hosting their 2nd Annual Food Drive and Open House Event. Donation boxes will be placed at different businesses throughout the Inland Empire and Orange County. All proceeds will go to The Inland Valley Hope Partners, an organization consisting of four food pantries located in Ontario, Pomona, Claremont and San Dimas. Inland Valley Hope Partners serves over 80,000 children, women and men each year. We hope to collect over 3,000 donations during this food drive. If you or your company would like to participate please contact April Weber at 909.973.3608 or aweber@alliedlead.com.

Presidents Letter

— BY ERNESTO GUTIERREZ - PRESIDENT/CEO



THIS IS THE TIME OF YEAR THAT I REMEMBER the pennant race in baseball and the kids going back to school. As we prepare to enter the fall, Allied is getting ready to ramp up for the busiest months of the year. Our team too is in a race to finish the year on its strongest note ever. It is because we are running the race as if it is a marathon, rather than a sprint that Allied continues to bolster growth in its federal and insurance divisions. It is the team oriented nature of Allied that has allowed it to rally to meet budgets, to meet schedules, and to meet client expectations.

At Allied our greatest resource and strength are the people we work with. It is our shared commitment to company and individual growth that enables Allied to continually develop and grow as a whole.

Because of our singular vision Allied has been able to meet challenges and overcome them. It is with great enthusiasm that we enter into the 4th quarter with not only a positive attitude, but with the same excitement of going back to school as I recall when I was a young boy. I hope that we all are excited about the times ahead of us, I know we are.



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PROJECT HIGHLIGHTS
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Safety First: Point Loma Naval and Submarine Fire Alarm Project

WHEN IT COMES TO SAFETY, IT IS IMPORTANT to make sure that all public buildings are properly equipped to provide ample warning in the event of a fire. For this reason, Point Loma Naval and Submarine Base decided to upgrade their fire alarm system, and called Allied in for the job.

Allied will update all fire alarm technology in two, eight story buildings that include approximately 288 individual rooms and common areas. Allied will install a voice-annunciated fire alarm system. Adhering to fire and safety code, Allied's design-build team will develop and install the system, strategically placing sensors in each room of the facility

and allowing for a central area to identify the locations of any fire activity.

Allied will also install smoke detectors, horns and strobes, a new speaker system, and fire panels into each of the rooms and common areas. The fire alarm control panels (FACP) or fire alarm control unit (FACU), is an electric panel that is the controlling component of the fire alarm system. The panel receives information from the environmental sensors and is designed to detect changes associated with a potential fire. It monitors their operational integrity and provides for automatic control of equipment, and transmission of information necessary

to prepare the facility for fire based on a predetermined sequence. The panel also notifies the local fire department in the event of a fire.

— BY GERARD SCHULTZ | ALLIED LEAD



Allied Industries New Faces



BJ DAVIS

Serves as Operations Manager. Originally from Denver, CO, BJ Davis began his career in general construction in 1979 when he moved to North Texas. Since 1989 Mr. Davis has worked in the environmental remediation industry and has held positions ranging from Senior Estimator to Vice President of Field Operations. With 22 years of experience, BJ provides the Dallas office with project management, estimating and business development support. He is father to two daughters and enjoys spending time with his two grandchildren. This September he will celebrate 30 years of marriage with his wife Barbara who he met his first year in Texas.



TRINI-JOHN ELIAS

Trini serves as a Project Manager out of Allied's North Hollywood office. He has over twenty five years of experience in the hospitality industry as well as a background in construction. He is a certified California Home Inspector. He hails from Canada and has returned home to Southern California. He is excited to join the Allied team.



DANNY MURPHY

Danny is the newest addition to Allied's Pomona team. He serves as a Project Manager and comes to Allied with over fifteen years of client relations experience. He is looking forward to developing new relationships and is very excited to be part of the Allied team.



ALEX ESCALADA

Alex serves as a Senior Project Manager out of Allied's Seattle office. He has over 26 years of experience with Environmental Remediation including asbestos, lead, mold remediation as well as demolition.



TED WELDON

Ted comes to Allied with more than 25 years of abatement and demolition experience. He joins us as Sacramento's Operations Manager and Project Estimator.



Helpful Links

America's Claims Event:
<http://www.americasclaimsevent.com>

United States Environmental Protection Agency:
<http://www.epa.gov>

San Diego Insurance Adjusters Association:
<http://www.sdiaa.org>



Upcoming events

- September 7-8** - PLRB Central Regional Conference, Indianapolis, IN
- September 7-9** - Connections Convention (Emergency Services), Las Vegas, NV
- September 8-9** - Claims Conference of Northern California, Sacramento, CA
- September 25-29** - SMACNA Annual Convention, Colorado Springs, CO
- September 26-28** - PLRB Large Loss Conference, Chicago, IL
- September 30** - Blue Goose Golf Tournament, Pasadena, CA
- October 28** - SCCA Halloween Golf Tournament, Palm Desert, CA



PROJECT HIGHLIGHTS

LAUSD High School Lead and Asbestos Abatement

ASBESTOS BECAME INCREASINGLY POPULAR among manufacturers and builders in the late 19th century and was used in many construction applications as electrical and building insulation, cigarette filters, and fireproofing. Asbestos fibers were even mixed into cement or woven into fabric and mats. It has since been found that the inhalation of asbestos fibers can cause serious health implications including lung cancer.

In July 2011 Allied removed an asbestos containing thermal system insulation (TSI) and lead containing HVAC (Heating Ventilation and Air Conditioning) Ducting from the Metal and Industrial Arts Buildings of Jefferson High School. Allied established three full containments and used 6- mil poly sheeting as critical barriers to reduce the risk of asbestos exposure to students, faculty, and visitors.

Following safety regulations as defined by the federal government, Allied used airless sprayers (machines that kept the contaminated materials wet throughout the process) and a three-stage decontamination unit (consisting of a dirty room, shower, and a clean room) to keep the asbestos fibers from becoming airborne. Asbestos fibers can be very small, up to 700 times smaller than a human hair. Allied also utilized a working manometer to verify the negative air pressure in the containment areas.

Allied as a licensed asbestos and lead abatement contractor was able to effectively remove the TSI Insulation from 575 feet of hot and cold water returning piping and lead containing ductwork, and obtained a third party clearance.

— BY MARK KAVANAUGH | ALLIED LEAD

Demolition and Deconstruction are Necessary

WHEN AN ARCHITECT BUILDS AND DESIGNS a structure he creates something that he/she believes will last forever or at least a very long time. Threatened by ongoing bluff erosion, the National Oceanic and Atmospheric Administration (NOAA) plans to construct a new facility to replace the existing NOAA Southwest Fisheries Science Center (SWFSC) located in La Jolla, California. However, before NOAA can replace the SWFSC they must first abate all hazardous materials including lead based paint and asbestos containing vinyl, mastic, and TSI insulation. In addition, they must demolish existing parts of the building as well as reconstruct parts of it in order to create a safe and sound building that can endure the constant erosion.

Allied, an expert in demolition and hazardous materials abatement was called upon to develop a demolition and hazardous materials removal plan. Allied's scope of work, in accordance with ANSI Standard Safety Requirements for Demolition will include a survey of the structure to determine the structural layout, the condition of the framing, floors, walls, the possibility of unplanned collapse of any portion of the structure, and the existence of other potential hazards. Allied has created a demolition plan based on the engineering as well as the lead and asbestos surveys—for the safe dismantling and removal of all building components and debris. Moreover, during demolition Allied will continue to conduct inspections to ensure the safety of all people still working at SWFSC during the project.

Allied, who is scheduled to start work in early October 2011 will not only abate all hazardous materials and perform conventional demolition in Buildings A-D,

but will do all of the underground excavation and shoring necessary to stabilize the cliff side so as to eliminate the possibility of further eroding and to prevent potential landslides that could take existing homes or part of the University with it.

The SWFSC Project illustrates yet another example of Allied's capabilities and ability to tackle any project, size and complexity.

— BY JIM BOLT | ALLIED LEAD



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Waste Transporter & Practitioner

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